

**MISSOURI WINERIES GALLONS SOLD AT WINERY RETAIL AND IN-STATE WHOLESALERS**

|   | 1998             | 1999             | 2000             | 2001             | 2002             | 2003             | 2004             | 2005             | 2006              | 2007              | 2008              |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|
| Adam Puchta & Son                                       | 5,328            | 5,915            | 6,561            | 7,622            | 7,661            | 13,151           | 15,038           | 19,649           | 23,993            | 27,251            | 27,782            |
| Augusta Winery - #102768                                | 10,966           | 12,087           | 12,169           | 0                |                  | 27,741           | 20,011           | 17,879           | 20,699            | 25,410            | 22,606            |
| Augusta Winery - #70459                                 |                  |                  |                  | 11,369           | 6,052            |                  |                  |                  |                   |                   |                   |
| Balducci Vineyards                                      |                  |                  |                  |                  |                  |                  |                  |                  | 1,512             | 1,168             |                   |
| Baltimore Bend  |                  |                  |                  |                  |                  | 61               | 895              | 2,570            | 3,992             | 4,527             | 5,117             |
| Bias Vineyards & Winery - 303 Market Street             | 5,768            | 5,410            | 5,418            | 754              | 3,225            | 2,967            | 158              |                  |                   |                   |                   |
| Bias Vineyards & Winery - 3166 Hwy B                    |                  |                  |                  | 3,379            |                  |                  | 2,981            | 3,582            | 2,542             | 1,374             | 3,233             |
| Blumenhof Vineyards                                     | 8,473            | 8,534            | 8,495            | 7,931            | 8,013            | 8,552            | 9,164            | 8,561            | 8,720             | 9,239             | 7,902             |
| Bommarito Estates Almond Tree Winery                    |                  |                  |                  | 245              | 212              | 784              | 2,184            |                  |                   | 298               | 374               |
| Bonanza Springs Winery                                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 472               |
| Bristle Ridge Winery                                    | 595              | 774              | 575              | 871              | 2,117            | 2,236            | 1,256            | 1,306            | 1,729             | 1,422             | 1,281             |
| Buffalo Creek Vineyards                                 | 1,053            | 1,312            | 1,484            | 1,353            | 2,418            | 1,319            | 1,447            | 1,504            | 1,048             | 529               | 10                |
| Bynum Winery  | 650              | 700              | 560              | 350              | 500              | 300              | 440              | 300              | 285               | 200               | 163               |
| Boccacio's Winery                                       | 438              |                  | 668              | 562              |                  |                  |                  |                  |                   |                   |                   |
| Cave Vineyards  |                  |                  |                  |                  |                  |                  | 1,359            | 1,152            | 2,328             | 3,275             | 3,088             |
| Chandler Hill Vineyards                                 |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 327               |
| Charleville Vineyards                                   |                  |                  |                  |                  | 43               | 556              | 1,736            | 1,861            | 2,211             | 1,013             | 2,878             |
| Chaumette Vineyard                                      |                  |                  |                  |                  |                  | 845              | 4,626            | 6,324            | 7,465             | 9,897             | 6,134             |
| Claverach Farm & Vineyards                              |                  |                  |                  |                  |                  |                  |                  |                  | 158               | 56                | 80                |
| Cooper's Oak Winery                                     |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 647               |
| Crown Valley Winery Inc                                 |                  |                  |                  |                  |                  | 8,562            | 20,713           | 21,185           | 23,702            | 38,380            | 48,392            |
| Durso Hills Winery                                      |                  |                  |                  |                  |                  |                  |                  | 985              | 411               | 41                | 119               |
| Eichenberg Winery                                       |                  |                  |                  |                  |                  | 839              | 1,366            | 1,073            | 1,688             | 924               | 1,187             |
| Ferrigno Vineyard & Winery                              | 589              | 629              | 695              | 772              | 1,100            | 1,126            | 1,074            | 1,177            | 860               | 845               | 676               |
| Gloria Winery   | 742              | 809              | 808              | 685              | 598              | 600              | 490              | 364              | 33                |                   |                   |
| Grey Bear Vineyards & Winery                            |                  |                  |                  |                  |                  |                  |                  |                  | 1,559             | 929               | 1,214             |
| Heinrichshaus Vineyard                                  | 1,097            | 1,350            | 1,182            | 1,159            | 1,199            | 1,192            | 1,172            | 1,197            | 1,225             | 1,300             | 1,269             |
| Herman Winery LLC                                       |                  |                  |                  |                  |                  | 448              | 869              | 1,085            | 1,177             | 1,264             | 1,626             |
| Hermannhof, Inc   | 21,148           | 28,487           | 27,434           | 18,095           | 21,559           | 30,324           | 30,017           | 28,328           | 21,924            | 18,905            | 21,711            |
| Indian Creek Winery                                     |                  |                  |                  |                  |                  |                  |                  |                  |                   | 1,057             | 1,093             |
| Jowler Creek Winery                                     |                  |                  |                  |                  |                  |                  |                  |                  |                   | 129               | 331               |
| Keltoi Vineyard   |                  |                  |                  |                  |                  |                  |                  |                  | 214               | 179               | 752               |
| LaDolce Vita Vineyard & Winery                          |                  |                  | 41               | 531              | 436              | 141              | 502              | 645              | 385               |                   |                   |
| LeCave Vineyards  |                  |                  |                  |                  |                  |                  |                  |                  |                   | 270               | 217               |
| Les Bourgeois Vineyards - HWY BB-22MS                   | 41,014           | 38,450           | 53,977           | 45,147           | 54,221           | 7,828            | 31,856           | 57,239           | 74,578            | 85,431            | 152,222           |
| Les Bourgeois Vineyards - HWY BB-22WS                   |                  |                  |                  | 13,930           |                  | 51,556           | 35,697           | 4,591            |                   |                   |                   |
| Little Hills Winery                                     |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 2,125             |
| Louis P. Balducci Vineyards LLC                         |                  |                  |                  | 2,208            | 4,505            | 5,624            | 5,109            | 5,813            | 4,171             | 1,957             |                   |
| Mount Pleasant Winery - MO Wine Country, Crestwood      | 35,070           | 36,518           | 31,828           |                  |                  |                  |                  |                  |                   |                   |                   |
| MPW - MO wine country store, Richmond#95389             |                  |                  |                  | 924              |                  |                  |                  |                  |                   |                   |                   |
| MPW - MO wine country store, St. Peters#94122           |                  |                  |                  | 591              |                  |                  |                  |                  |                   |                   |                   |
| MPW - Mt. Pleasant Wine, Augusta#67186                  |                  |                  |                  | 30,818           | 46,572           | 56,295           | 45,089           | 37,449           | 42,122            | 44,501            | 44,591            |
| Meramec Vineyards                                       |                  |                  | 1,522            | 2,131            | 1,294            | 1,437            | 3,095            | 879              | 6,902             | 4,825             | 4,661             |
| Mission Creek Winery                                    |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| Montelle at Osage Ridge                                 | 12,767           | 9,393            | 9,248            | 4,664            |                  |                  |                  |                  |                   |                   |                   |
| Montelle Vineyards Inc.                                 |                  | 677              |                  | 6,353            | 535              | 6,473            | 22,591           | 26,964           | 32,275            | 37,614            | 40,065            |
| Montserrat Vineyards                                    |                  | 293              | 892              | 1,707            | 2,983            | 2,235            | 538              | 1,832            | 2,141             | 2,322             | 455               |
| Native Stone Vineyard Inc                               |                  |                  |                  |                  |                  | 531              | 2,502            | 1,298            | 1,549             | 460               | 603               |
| Native Stone Vineyard Inc 22WS                          |                  |                  |                  |                  |                  | 296              |                  |                  |                   |                   |                   |
| New Oak Vineyards                                       |                  |                  |                  |                  |                  |                  | 63               | 907              | 903               | 769               | 640               |
| OakGlenn Vineyards & Winery                             |                  |                  | 3,369            | 2,306            | 1,831            | 2,303            | 2,109            | 2,622            | 2,067             | 663               | 247               |
| Odessa Country Winery                                   |                  |                  |                  |                  |                  |                  |                  |                  |                   | 29                | 108               |
| QOYDA   |                  |                  |                  |                  |                  |                  |                  |                  | 229               | 367               | 398               |
| Peaceful Bend Vineyards                                 | 855              | 33               | 157              |                  |                  |                  | 5,556            | 2,084            | 2,967             | 5,073             | 6,040             |
| Phoenix Winery & Vineyards Inc.                         |                  |                  |                  | 95               | 216              | 250              | 134              | 277              | 367               | 216               | 276               |
| Pirtle Winery   |                  |                  |                  |                  |                  |                  |                  |                  | 4,714             | 5,754             | 5,620             |
| Reis Winery, Licking                                    | 109              | 42               |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| River Ridge Winery                                      | 1,235            | 529              | 1,088            | 2,689            | 2,112            | 3,124            | 2,817            | 3,446            | 3,896             | 4,356             | 5,815             |
| Roblier Vineyard, Inc                                   | 2,627            | 2,730            | 2,626            | 2,942            | 2,172            | 3,665            | 3,278            | 3,962            | 3,948             | 3,898             | 3,576             |
| Rolling Meadows Vineyards                               |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 55                |
| St. Francois Vineyards                                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 157               |
| St. James Winery - #15412                               | 85,570           | 101,637          | 118,934          | 45,632           |                  | 57,089           | 45,497           | 25,792           | 24,475            | 9,588             |                   |
| St. James Winery - #61668                               |                  |                  |                  | 94,598           | 165,583          | 130,710          | 172,249          | 216,278          | 201,429           | 255,451           | 260,431           |
| Sand Creek Vineyard                                     |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 224               |
| Sainte Genevieve Winery - HWY C-22MS#104065             | 8,256            | 8,393            | 8,969            | 5,292            | 8,057            | 4,359            | 3,965            | 4,420            | 7,085             | 6,094             | 3,438             |
| Sainte Genevieve Winery - 245 Merchant #30308           |                  |                  |                  | 1,846            |                  | 2,032            | 1,794            | 1,937            | 1,848             | 2,147             | 1,967             |
| Sainte Genevieve Winery - HWY C-22WS#104064             |                  |                  |                  | 1,323            |                  | 2,215            | 2,169            |                  |                   |                   |                   |
| Stone Hill - Branson                                    | 44,817           | 51,121           | 57,271           | 56,980           | 64,783           | 68,878           | 64,811           | 66,683           | 65,003            | 60,593            | 52,733            |
| Stone Hill - Hermann                                    | 74,295           | 73,246           | 70,770           | 72,941           | 72,430           | 83,376           | 87,605           | 90,405           | 102,202           | 115,478           | 116,397           |
| Stone Hill - New Florence                               | 11,333           | 12,204           | 11,305           | 10,880           | 11,318           | 11,481           | 10,954           | 10,063           | 11,025            | 9,768             | 8,847             |
| Stonehaus Farms Vineyards                               | 426              | 788              | 716              | 806              | 1,668            | 1,003            | 1,165            | 810              | 972               | 1,387             | 1,488             |
| Sugar Creek Winery                                      | 6,971            | 7,122            | 6,228            | 8,609            | 7,293            | 8,862            | 8,236            | 4,756            | 3,918             | 15,472            | 4,040             |
| Summit Lake Winery                                      |                  |                  |                  |                  | 2,245            | 3,966            | 4,020            | 4,111            | 5,515             | 5,649             |                   |
| Terre Beau Vineyards                                    |                  |                  |                  |                  |                  |                  |                  |                  |                   | 310               | 514               |
| Thornhill Vineyards                                     | 543              | 1,477            | 1,580            | 1,948            | 2,203            | 717              | 961              | 58               |                   |                   |                   |
| Thousand Oaks Winery                                    |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 156               |
| Tower Rock Winery                                       |                  |                  |                  | 351              | 393              | 257              | 244              | 724              | 1,054             | 727               | 478               |
| Twin Oaks Vineyard                                      |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 1,301             |
| Vance Vineyards   |                  |                  |                  |                  |                  |                  |                  |                  |                   | 805               | 903               |
| Villa Antonio   |                  |                  |                  | 127              | 386              | 677              | 859              | 1,328            | 2,189             | 2,752             | 2,926             |
| Vino Grad Winery  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 241               |
| Vintner's Cellars of O'Fallon                           |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 1,505             |
| Wenwood Farm Winery LLC                                 |                  |                  |                  |                  | 397              | 1,061            | 1,217            | 2,009            | 2,239             | 1,899             | 1,464             |
| Weston Vineyards  | 2,734            | 4,541            | 3,785            | 4,133            | 2,937            | 3,962            | 3,503            | 1,935            |                   |                   |                   |
| Westphalia Winery                                       |                  |                  |                  |                  |                  |                  |                  |                  |                   | 294               | 504               |
| Whispering Oaks Winery                                  |                  |                  |                  |                  |                  |                  | 393              | 619              | 563               | 508               | 478               |
| White Rose Winery                                       |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 421               |
| Williams Creek Winery                                   |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 187               |
| Winery of the Little Hills                              | 2,110            |                  |                  | 10,107           |                  |                  |                  |                  |                   |                   |                   |
| <b>SALE OF MISSOURI WINE</b>                            | <b>387,579</b>   | <b>415,201</b>   | <b>450,355</b>   | <b>487,756</b>   | <b>511,267</b>   | <b>624,006</b>   | <b>687,574</b>   | <b>702,028</b>   | <b>742,206</b>    | <b>837,009</b>    | <b>888,979</b>    |
| <b>Percent Increase or Decrease Over Preceding Year</b> | <b>2%</b>        | <b>7%</b>        | <b>8%</b>        | <b>8%</b>        | <b>5%</b>        | <b>18%</b>       | <b>9%</b>        | <b>2%</b>        | <b>5%</b>         | <b>11%</b>        | <b>6%</b>         |
| <b>SALE OF ALL WINE IN MISSOURI</b>                     | <b>7,485,107</b> | <b>8,368,221</b> | <b>8,009,995</b> | <b>8,076,531</b> | <b>9,943,675</b> | <b>9,260,773</b> | <b>9,567,313</b> | <b>9,787,032</b> | <b>10,461,612</b> | <b>10,909,754</b> | <b>11,182,753</b> |
| <b>MARKET SHARE OF MISSOURI WINE</b>                    | <b>5.18%</b>     | <b>4.96%</b>     | <b>5.62%</b>     | <b>6.04%</b>     | <b>5.14%</b>     | <b>6.74%</b>     | <b>7.19%</b>     | <b>7.17%</b>     | <b>7.09%</b>      | <b>7.67%</b>      | <b>7.95%</b>      |